



CLEAR, CONCISE AND COLLABORATIVE COMMUNICATION

Description:

The ability to effectively organize ideas and communicate them clearly and concisely is a core skill. Whether you need to illustrate your point one-on-one, in a small group, over the telephone, via email or communicate a concept to a larger group, how your message is communicated can dramatically affect the outcome. Learn to quickly structure your ideas and communicate them in a logical manner, foster greater listening skills that build rapport and develop collaborative relationships, and learn how to maintain poise under pressure so communication remains informative and persuasive without negatively impacting the outcome. Engage in dialogue while minimizing defensiveness—and become a more effective communicator today.

Learning Outcomes:

- Structure ideas into a simple, yet effective format—following the “Rule of Threes,” allowing for your message to be communicated clearly and concisely for a more impactful message and desired outcome.
- Foster greater listening skills and build rapport with connection, developing enhanced and more positive relationships. Learn how to engage in dialogue while minimizing defensiveness so your message is received as intended.
- Communicate more effectively while demonstrating enhanced self-confidence and greater poise whether it’s one-on-one, in a small team setting, over the telephone, via email, or when communicating a concept to a larger group.

Biography:

Tracy Stock is one of the most in-demand and top-rated female speakers in North America today because of her ability to inspire behavior change and achieve positive outcomes. As a former director of learning and development and 20+ years of speaking experience, her trusted clients include the US Army, Motorola, Berkshire-Hathaway, US Bank, True Value and Subway, to name a few.

As a Certified Speaking Professional® (CSP)—Tracy has earned the highest honor in her profession held by only 12 percent of speakers *worldwide*. She is also a prolific and best-selling author, with five published books and numerous other products.

Tracy is a dynamic, passionate speaker who is committed to energizing workplace culture, enhancing employee engagement and empowering high performance—helping organizations, teams and individuals live more productive, passionate and purposeful lives. When looking for a memorable speaker who understands client's needs, delivers on her promises, and drives energy and success to your event, Tracy Stock is your solution.